


Overview of Viasat & Planned Broadband Services For EACO Region

EACO Congress & Assembly
Mwanza, Tanzania
July 1-5, 2019





Viasat is a global communications company
that believes **everyone and everything can
be connected**

Viasat: Trusted Around The World

1986
year founded

5,200+
employees

30
offices around the globe

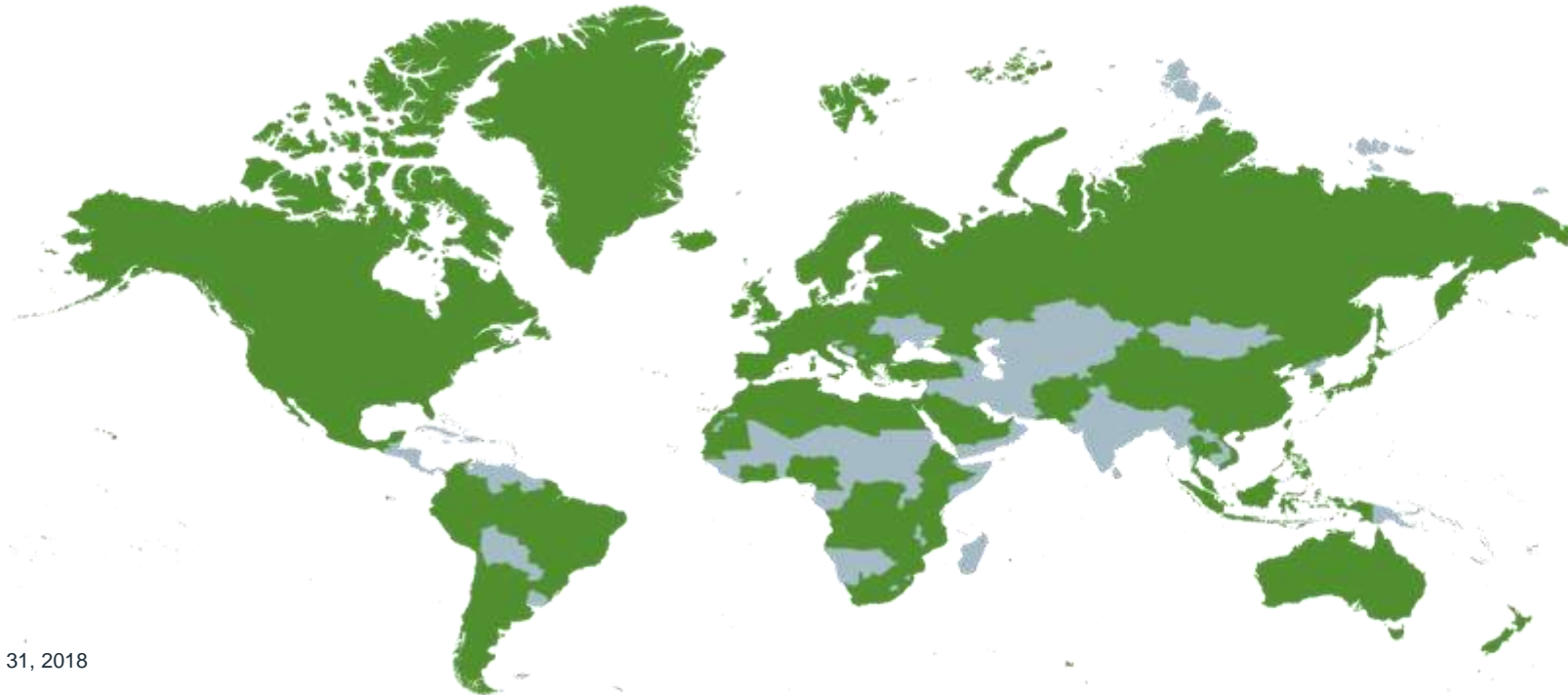
5
satellites in orbit

~700k
home internet subscribers

+150 Million
devices on airplanes
connected by satellite annually

\$2.1B
in annual sales*

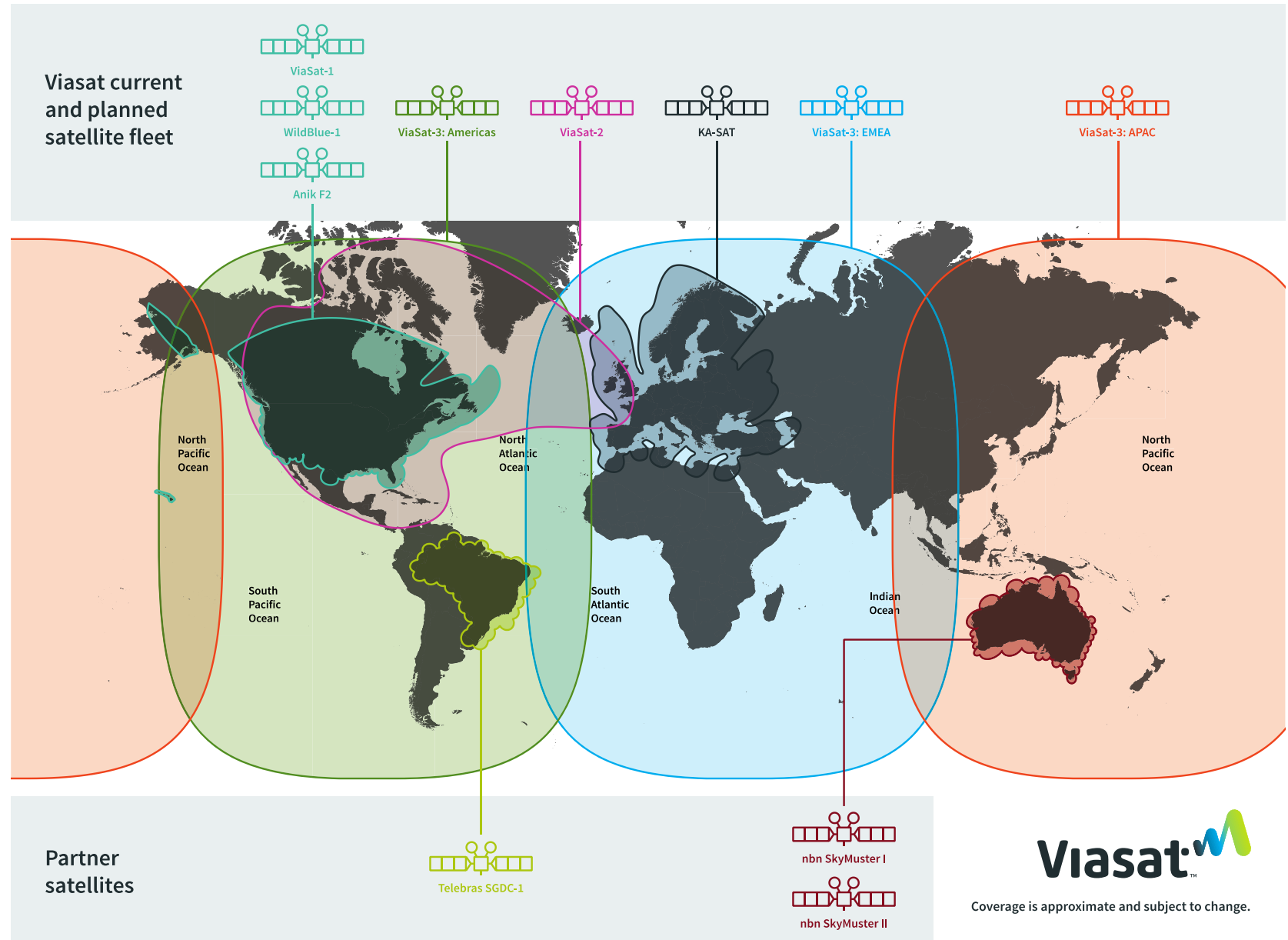
\$3.0B
broadband investment



* FY18, ended March 31, 2018

Our Fleet

- Existing Viasat and partner satellites cover N. America, Brazil, Europe & Australia
- Viasat-3 (x3 Ka-band GEO satellites) global coverage in 2022
- Africa / EACO coverage with ViaSat-3 (EMEA)



Viasat Broadband Services In Ka-band



Bridging the Digital Divide - Connecting the unconnected to affordable high speed internet



Business internet and Wi-Fi



Up to 100 Mbit/sec home internet plans provide unlimited possibilities



The best Wi-Fi in the sky gives every passenger freedom to stream



Connect emergency services in life or death situations



Fast, reliable internet for fishing vessels, cruise ships, pleasure craft, and other vessels

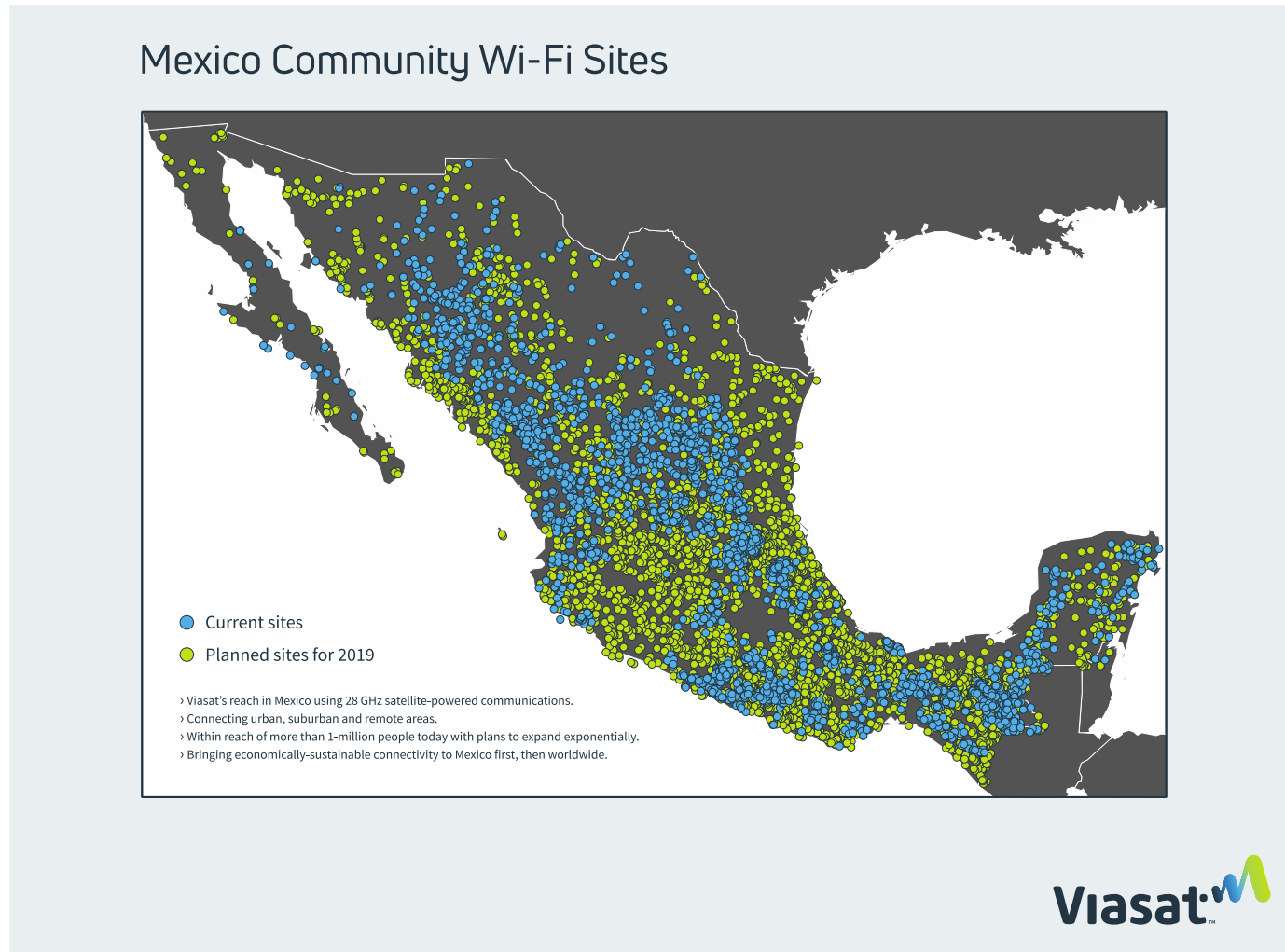
Ka-Band Satellite-Powered Community Wi-Fi

> *In Mexico and Brazil Today*

- Wi-Fi hotspots powered by Ka-Band satellite serving entire communities
- Deployable in hours
- Customers use their own phones and tablets
- ~3,000 communities covered in the first year alone (1.5M people within walking distance)
- Adding 400 communities per month
- Expanding around the world



Example: Satellite-Powered Community WiFi in Mexico





Viasat is fully supportive of EACO's Mission, Vision and Objectives.

Viasat looks forward to contributing to the realization of EACO's goals and enabling affordable broadband communications in EACO countries

Thank you

